



SPINNAKER SAILING SAN FRANCISCO

MASTER'S MEMBERSHIP

Offer's sail training for those who wish to earn the ASA Advanced Coastal Cruising certification and skipper yachts up to 50'

\$2995. Initiation
 \$40/monthly dues**
 -or-
 \$220/monthly for unlimited 22-27' sailboat usage
 (**Monthly dues may be applied toward bareboat rental of the current month, non-cumulative.)

BENEFITS

- Sail training through Advanced Coastal Cruising and ASA textbooks included
- Club members may take classes as often as they wish (on a space available basis)
- Discounted Club Member Charter Rates
 Non-members add 50%
 (example: save \$263 on a Beneteau 393 rental)
- 25% Discount on Sailing Instruction
- May sponsor one family or friend for membership at \$2495 or \$295 for a Captain's Membership
- Half day rates for boats weekdays
- After work rates for boats weekdays
- Extended charter day. Boat is due by 5:00 am the day after your charter.
- Free night boarding for 2-day charters
- Free Spinnaker Sailing Club T-shirt or Hat
- E- Newsletter
- 1/2 Price Charter Week Annually
- Free Checkout Test (save \$100)
- Includes ALL ASA Tests, Texts & Membership (\$235 savings)

SAMPLE COST COMPARISON	RETAIL	CLUB COST	SAVINGS!
BKS, BCC, ICC, CON, ACC	\$2890	\$0.00	\$2890
ASA textbooks, certifications & membership	415	0.00	415
Captain's Membership	495	0.00	495
1 Santana 22 Weekend Day Rental	234	156	78
1 Santa Cruz 27 Weekend Day Rental	328	219	109
1 Catalina 320 Weekend Day Rental	592	395	197
1 Beneteau 393 Weekend Day Rental	788	525	263
	5742	1295	
TOTAL SAVINGS			\$4447

**POLICIES FOR MASTERS' MEMBERSHIP

Initiation charges are one time fees

All club memberships are based on a minimum 12 month term.

Members must add prorata share of boat rental to Intermediate Coastal Cruising & Advanced Coastal Cruising (\$165-\$270 per person)

10% discount given if dues are prepaid annually (\$432 per year)

Club members may take classes as often as they wish on a space available basis.



SPINNAKER SAILING SAN FRANCISCO

Sailing Club Memberships

Once you've caught the sailing bug, it only makes sense to save money while you expand your knowledge and skill.

Even first-time sailors have joined right away, taking advantage of huge discounts on lessons, rentals, charters and activities!

The Spinnaker Sailing Club has become popular for more than just value. It's the camaraderie, the new friendships, fun activities and special privileges that come with being a part of the sailing club. Newsletters, bulletin boards and racing events keep everyone informed and involved with social gatherings, private parties and sailing opportunities that you wouldn't want to miss.

Of course, the most practical reason many seasoned sailors join is for access to a full fleet of sailboats, without ever having to own one!

New boat owners are often surprised at the numerous fees for berthing, taxes, insurance and maintenance that add up AFTER they've purchased their vessel. It is said that the two happiest days in a boat owners life are the day they bought it and the day they sold it.

At the Spinnaker Sailing Club, we've researched the average costs and use and consider ourselves a unique alternative for the best of both worlds.

In addition to the cost savings, the Spinnaker Sailing Club enables you to sail at a moment's notice with our priority reservation service. You don't have to plan and save weeks in advance; you simply call for a reservation and go! Unlike owners, club members can also choose the type of boat that suits their needs for each particular day, from daysailers to big boats, cruisers to race winners.

All too often, owners buy first and learn later. This can cost the new sailor up to 20 times more than a program like the one available through

Spinnaker Sailing Club.

Call today and we'll be happy to show you the advantages of joining versus owning... It's the common sense way to sail as much as you like for as little as you can.

Spinnaker Sailing Club truly is the smart choice for today's active lifestyle.





SPINNAKER SAILING SAN FRANCISCO

CAPTAIN'S MEMBERSHIP

Offer's training for those who wish to earn the ASA Bareboat Charter certification and skipper yachts up to 50'

\$495.00 Initiation \$40/monthly dues**
(**Monthly dues may be applied toward bareboat rental of the current month, non-cumulative.)

BENEFITS

- Discounted Club Member Charter Rates
Non-members add 50%
(example: save \$200 on a Catalina 32 rental)
- 1/2 Price Charter Week Annually
- 25% Discount on Sailing Instruction.
- May sponsor one family or friend for membership at \$295
- Half day mid-week rates for boats
- After work rates for boats
- Free Checkout Test (save \$100)
- Club Members may charter boats until 5:00 am the following day at no extra cost.
- Free night boarding for 2-day charters
- Free Spinnaker Sailing Club T-shirt or Hat
- E-Newsletter

SAMPLE COST COMPARISON	RETAIL	CLUB COST	SAVINGS!
Basic Keelboat Sailing	\$675	\$506	\$169
Basic Coastal Cruising	675	506	169
Intermediate Coastal Cruising	675	506	169
1 Santana 22 Weekend Day Rental	234	156	78
1 Santa Cruz 27 Weekend Day Rental	328	219	109
1 Catalina 320 Weekend Day Rental	592	395	197
Total Savings for lessons and just 3 Boat Rentals!! That's just the Beginning of the savings			\$891

**POLICIES FOR CAPTAIN'S MEMBERSHIP

Initiation charges are one time fees

All club memberships are based on a minimum 12 month term.

Members must add prorata share of boat rental to Intermediate Coastal Cruising and Advanced Coastal Class (\$180-\$270 per person)

10% discount given if dues are prepaid annually (\$432 per year)



SPINNAKER SAILING SAN FRANCISCO

ADMIRAL'S MEMBERSHIP

Offer's training for those who wish to earn the ASA Bareboat Charter certification and skipper yachts up to 50' and unlimited sailing on 22-27 foot sailboats

\$495.00 Initiation \$220/monthly dues

BENEFITS

- Unlimited usage of sailboats, 22-27 feet
- Discounted Club Member Charter Rates
Non-members add 50%
(example: save \$200 on a Catalina 32 rental)
- 1/2 Price Charter Week Annually
- 25% Discount on Sailing Instruction.
- May sponsor one family or friend for membership at \$295
- Half day mid-week rates for boats
- After work rates for boats
- Free Checkout Test (save \$100)
- Club Members may charter boats until 5:00 am the following day at no extra cost.
- Free night boarding for 2-day charters
- Free Spinnaker Sailing Club T-shirt or Hat
- E-Newsletter

SAMPLE COST COMPARISON	RETAIL	CLUB COST	SAVINGS!
Basic Keelboat Sailing	\$675	\$506	\$169
Basic Coastal Cruising	675	506	169
Intermediate Coastal Cruising	675	506	169
1 Santa Cruz 27 Rental Per Month	3936	0.00	3936
	5961	1518	
TOTAL SAVINGS for lessons and 12 boat rentals			\$4443

**POLICIES FOR ADMIRAL'S MEMBERSHIP

Initiation charges are one time charges.

All club memberships are based on a minimum 12 month term.

Members must add prorata share of boat rental to Intermediate Coastal Cruising and Advanced Coastal Class (\$180-\$270 per person)

10% discount given if dues are prepaid annually (\$432 per year)

