



We Love Your Boat Let it help pay for itself!

Own a boat at South Beach Harbor? You can earn income, enjoy tax benefits, and still have unlimited personal access with Spinnaker Sailing!

For 45 years, Spinnaker Sailing has made sailing on the Bay easy and accessible for everyone. As an affiliate of the American Sailing Association, we offer certified courses, cruises, and special events.

Your boat will be in great hands – our students and clients undergo thorough training to ensure top-notch care.

By adding your boat to our charter fleet, you can also benefit from valuable tax advantages, including Section 179 depreciation, which can help offset ownership costs and save money on taxes!

Contact us today to learn how your boat can start earning for you while staying clean and ready for your next sail!

Spinnaker Sailing's responsibilities;

- Complete janitorial service regularly
- Advertising and promotion
- Qualifying of all charter clients.
- Routine maintenance inspections
- Check out and check in before /after each charter.
- Collect all revenues and provide quarterly statements of activity.
- Collect all deductibles as security deposits

Charter Revenue Split

- 50% Owner
- 50% Spinnaker
- Spinnaker pays 7% of gross to Port of SF
- 30 day termination clause.

Income:

With one of the busiest charter companies on the Bay, your boat can generate revenue when you're not using it.

Maintenance:

Spinnaker Sailing's expert team can help keep your boat in top condition.

Availability:

As part of Spinnaker Sailing's Charter Management program, you have unlimited access to your boat whenever you want.

Tax Benefits:

Joining the charter business allows you to deduct ownership and management costs as business expenses.

Security:

With 45 years of experience, Spinnaker provides secure and reliable boat management, partnering with top corporate clients throughout the Bay Area

Additional Benefits:

Enjoy peace of mind knowing your boat is well cared for, especially during winter storms, with Spinnaker Sailing treating every vessel like their own.

Boat Owner's responsibilities;

- Insurance costs
- Berthing costs
- Mortgage costs
- Normal wear and tear.
- Maintenance expenses to maintain the seaworthiness of vessel.

Boat Owner Quote

"We are extremely satisfied and the partnership has exceeded our expectations in all regards. The thing I would call out, in particular, is the high standard of seamanship to which Drew and Garrett maintain the boat. Also, any time we needed support from them, they've been responsive and quickly sorted things out."